

## **BDC Issues RFP for New Inner Harbor On-Water Attractions**

Baltimore ( September 1, 2016) - Today, the Baltimore Development Corporation (BDC), on behalf of the City of Baltimore, issued a Request for Proposals (RFP) for Inner Harbor On-Water Attractions.

In the past thirty years, Baltimore's Inner Harbor has become a centerpiece of Baltimore City gaining international recognition as a world-class waterfront. Nearly 15 million people visit the Inner Harbor annually, making it one of the premier destinations for visitors and local residents in the Baltimore metropolitan area and the State of Maryland. The continuous updating of Inner Harbor attractions and the development of new ones is critical to maintaining the Inner Harbor as a world renowned venue for tourists and City residents.

BDC is seeking written proposals from qualified respondents for the creation and operation of new attractions meant to provide high-quality entertainment, educational, cultural and other positive experiences, outdoors at the Inner Harbor for visitors of all ages, incomes, abilities, and disabilities.

The attractions may involve active participation by the public in physical movement or travel and may include water features. Operators must have excellent management practices and experience in marketing, public safety, customer service, financial controls and maintenance. The RFP's intent is to maintain and/or improve the appearance of the Inner Harbor while providing on-water attractions that are family-oriented and diversify the mix, style, and price points of attractions now offered at the Inner Harbor.

Attractions must be open, at minimum, to the public during Baltimore's peak tourist season of April 1 through October 31. BDC is especially interested in attractions that would be ready to operate no later than June 1, 2017.

This RFP is limited to two city-owned docks that are attached to the north wall of the Inner Harbor, on either side of the World Trade Center.

### **Site 1**

The floating docks are located on the waterside of the Inner Harbor promenade nearest to the Pratt Street Pavilion (399 E. Pratt Street). The floating docks are situated between the Constellation Pier and the World Trade Center. This dock is currently used for a paddle boat operation.

### **Site 2**

The floating docks are located on the waterside of the Inner Harbor promenade nearest to the World Trade Center (401 E. Pratt Street). The floating docks are situated between the World Trade Center and the Aquarium Pier. This dock is currently in unusable condition and must be repaired/replaced by the awardee prior to operation.

This RFP only grants the use of Sites 1 and 2. No other portions of the Inner Harbor are available for use, including the placement of booths, kiosks, offices, storage or any other structures.

All proposals must be received by BDC no later than 4:00 p.m. on Tuesday, November 1, 2016. A copy of the RFP can be downloaded from BDC website at [www.baltimoredevelopment.com/rfps/](http://www.baltimoredevelopment.com/rfps/).

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