

MINUTES

Of the Board of Directors Of the City of Baltimore Development Corporation

The regular meeting of the Board of Directors (Board) of the City of Baltimore Development Corporation (BDC) was held on Thursday, May 31, 2018 beginning at 7:32 a.m. at the Corporation's offices at 36 South Charles Street, Baltimore, MD. **Board Members present at the meeting were: Chair, Arnold Williams, William "Bill" Cole, Michael Braverman, Greg Cangialosi, Augie Chiasera, Miriam Fuchs, Henry Raymond (via phone), Jim Smith, Paul Taylor, Michael Walton (via phone), Angela Wells-Sims and Christy Wyskiel.**

Staff present were: Kim Clark, Executive Vice President; Nancy Jordan-Howard, Chief Operating Officer; Jeff Pillas, Chief Financial Officer. BDC Staff: Will Beckford; Larysa Salamacha; Susan Yum; Deb Tillett; Dan Taylor; Darron Cooper; Sally Costello; Patrick Terranova; Joann Logan; and Beverly Lanier (as Recording Secretary).

Also in attendance: Jalal Greene, Chief Operating Officer, HCD; Rev. Dr. Donte Hickman; and Amber Wendland, Ayers Saint Gross

The meeting was called to order by the chair, Arnold Williams at 7:32 a.m.

- I. Minutes of the BDC Board meeting were approved as written.
- II. President's Report
 - i. Cole requested an EPA update from Kim Clark who reported that the EPA regional director visited Baltimore and was given an update of activities of the past 10 years. They were pleased and we are hopeful that grants will continue for projects such as the most recent funding for Rec and Parks' Ridgley's Cove.
 - ii. Cole requested that Michael Braverman introduce himself to new board members. Braverman shared his role and the Mayor's vision as it relates to the separation of the Housing Authority and DHCD; the desire for senior executive level and senior cabinet level focus at both agencies respectively; the rebuilding process with staff; and the introduction of Jay Greene, Chief Operating Officer at DHCD.
 - iii. Cole provided updates on recent ribbon cuttings which include:
 - The Hotel Revival's (the old Peabody Court) extensive renovation;
 - The Top Golf endeavor, thanks to Kim Clark and Will Beckford for getting it to the finish line;
 - Progress with the new BARCS facility relocating to Cherry Hill within the next two years with 500 new jobs for Baltimore residents;
 - The ground breaking of the PEMCO site, known now as Yard 56; and
 - The recent opening of the National Aquarium's new animal care facility on Fayette Street. BDC was instrumental in moving the project along.
 - iv. Cole further reported that BDC successfully hosted a surplus schools event on behalf of the City, tasked with bringing in developers capable of reusing eight (8) surplus schools or their sites.
 - v. Cole provided an update on the relocation efforts of ETC's Eastern Campus. Out of 28 companies, two relocated to another jurisdiction; two may dissolve; and the other 24 are relocating here in Baltimore. Cole thanked all involved.

- vi. Cole reported on ICSC; showed the *Why Baltimore* video presented in Las Vegas; shared images of the layout and booth while expounding on the value of attending each year. The booth drew over 100 visitors.
- vii. Cole mentioned the *Why Baltimore* neighborhood book distributed at ICSC and to board members via flash drive. The focus remained on attracting new grocery concepts. Entertainment venues were explored as well. He also acknowledged that the City should position itself to get ahead of the trend in declining brick and mortar retail.
- III. Cole spoke on the work being done in East Baltimore via the East Baltimore Revitalization project for which BDC is not the lead, but part of a collaborative effort to move the project forward. Rev. Dr. Donte Hickman, who helps lead this effort, was then introduced.
- IV. Rev. Dr. Donte Hickman provided background on the East Baltimore Revitalization Project.
- V. Amber Wendland of Ayers Saint Gross Architecture Firm presented the master plan of the East Baltimore Revitalization Project.
- VI. The BDC Board of Directors meeting was adjourned at 8:57 a.m.